**Patricia O. Snyder, CFRE**

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Pat Snyder has over 30 years of experience in community college and non-profit fundraising and management. She retired in May 2011 as the Senior Gift Planning Director for Visiting Nurse & Hospice Care (VNHC) of Santa Barbara, where she was responsible for planned giving, endowment building and the capital campaign to build a new 18-bed hospice residential facility. She successfully raised over $20 million for a new hospice residential facility, through both cash gifts and realized bequests. During her 6 years as the VNHC Foundation Executive Director from 2001 to 2007, she increased fundraising from less than $1 million annually to $5-$6 million in 2006 and 2007, greatly expanded the annual fund, created two signature fundraising events, and significantly increased community marketing, major gifts, and bequests which built the endowment from $1 million to over $30 million.

Before joining VNHC in October 2001, Pat served as the major gift fundraiser for Santa Barbara City College for seven years (1995-2001) as well as its Executive Director for five years (1997-2001). In that capacity, she led the Foundation to new fundraising records, increasing gifts and grants from $1.6 million to $6 million annually. The Foundation endowment grew to $11 million, and the irrevocable gift portfolio was increased to over $18 million. Under Pat’s leadership, the SBCC Foundation consistently ranked in the top two or three community colleges in the nation for its fundraising results, and was the recipient of the national 2000 CASE Circle of Excellence Award for exemplary performance by a public community college.

Prior to moving to California in 1995, Pat served as Director of Development for the University of Hawaii Community Colleges, a system of seven campuses located on four islands. She consulted and provided guidance to all seven colleges on annual giving, grants and major gift development, working effectively within a complex governance system. She spent 15 years as Assistant to the President and Director of Development for Kapi’olani Community College in Honolulu, Hawaii, where she built the most effective fundraising program in the Hawaii community college system while also serving as campus coordinator for the design and development of a new master-planned campus of 20 buildings on the back slopes of Diamond Head.

Pat has been responsible for raising over $50 million for community colleges and healthcare. She was the AFP Fundraiser of the Year for Santa Barbara and Ventura Counties in 2005, and the California Community College Fundraiser of the Year for 2001. She served as President of the Network of California Community College Foundations for two years from 1999-2001 and on its board for 7 years. She served actively on the boards of the Association of Fundraising Professionals in Santa Barbara/Ventura and in Hawaii for a total of 12 years.

Pat’s most recent consulting clients include: PathPoint, Family Service Agency, Adventures in Caring, Council on Alcohol and Drug Abuse, Santa Barbara Education Foundation, Issaquah Schools Foundation and Village Theatre. Prior clients include Angel Flight West, Dream Foundation, and Girls Inc. of Carpinteria and of Greater Santa Barbara. She was a member of the boards of Teddy Bear Cancer Foundation, Santa Barbara Children’s Museum, and Center for Successful Aging before leaving Santa Barbara in 2011. She is currently President of the Providence Point Foundation, on the Advisory Council of the Teddy Bear Cancer Foundation, a past president of the SBCC Continuing Education Citizen’s Advisory Council and former member of the board of the SBCC Foundation. She is a Phi Beta Kappa graduate of the University of Hawaii in political science and history.