



Patricia Rachel Schwartz MA, PCC, BCC
Executive Coach and Leadership Trainer

- ❖ Ignite innovation
- ❖ Infuse individuals, teams, and organizations with positive energy and motivation
- ❖ Increase productivity

Maximize Positive Engagement and Thrive!

My coaching and training approach is strengths-based and informed by the latest research in positive psychology. I specialize in positive stakeholder engagement, strategic planning and implementation, major gifts coaching and training, and leader development. Stakeholder engagement includes the engagement of your boards, teams, volunteers, staff, donors, funders, partners, community members and other key individuals or groups. I help you get everyone moving toward a future you want to be part of. One thing that continues to amaze me is the power of coaching to help individuals, teams, nonprofits, and businesses set and achieve major goals!

Background:

- Forty years experience in leadership development, organizational development and management - locally, nationally and internationally
- Twenty five years in nonprofit leadership/fundraising positions; seven years as Executive Director
- Twelve years Faculty, Center for Nonprofit Leadership (*now at Cal Lutheran*)
- Raised or helped raise over 12 million dollars
- Executive Coach for twenty years
- Worked with over 3,500 leaders
- Professional Certified Coach, Certified Mentor Coach, Board Certified Coach
- Twelve years Senior Faculty, [College of Executive Coaching](http://CollegeofExecutiveCoaching.com)

Patricia works with/has worked with leaders from (*partial listing*):

Alpha Resource Center, Anthem, Antioch University, Boys and Girls Club of Greater Oxnard and Port Hueneme, Coca Cola, DreamWorks Animation, Fielding Graduate University, Foodbank, Jr. Blind of America/Wayfinder Family Services, La Casa de Maria, Mary Health of the Sick, Mayo Clinic, Reiter Affiliated Companies, Santa Barbara Foundation, Treebones Resort, US Navy, United Way, UC Santa Barbara, Ventura College Foundation, Ventura County Community Foundation, Verizon, and Women's Economic Ventures.

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